

The Principles in Use

- *Hi sir, my name is _____*
- *I'm a cub scout with pack _____*
- *We're selling popcorn to help raise money for our pack.*
- *You can help us by trying some of our delicious popcorn.*
- *You'll help us, won't you?*

Have the boys (and supervisors) practice until they don't have to think about what they are going to say.